

Attachment:

Sample analysis of Freight Characteristics and savings potential

Below is the general information our analyst usually asks for from our clients. Please send us at least a 90 day sample of your current shipping activity and we will turn the analysis around to give you an idea of the potential savings in a few days.

Data Collection Finance Team Action

comma delimited file:

- Ship Date
- Tracking #
- Recipient Address information
- Recipient Zip Code
- Zone
- Carrier Rates
- Method of Shipment (i.e. Next Day Air)
- Shipping Charge
- Residential shipment indicator/flag (if available)

Example of data file:

Client Info

Name **MyBestClient Corp**
Address **123 Anyroad Ave**
City **Lathum**
State **MA**
Zip **05999**

PickUp Location

Consignee Location

<u>Shipper</u>	<u>Service</u>	<u>Ship Date</u>	<u>Address</u>	<u>City</u>	<u>State</u>	<u>Zip</u>	<u>Address</u>	<u>City</u>	<u>State</u>	<u>Zip</u>	<u>Pieces</u>	<u>Weight</u>	<u>Size (Dim)</u>
UPS	Ground	7/5/05	123 Anyroad Ave	Lathum	MA	05999	85 Blanket St	Branchville	NJ	05477	1	15	
UPS	Ground	7/5/05	123 Anyroad Ave	Lathum	MA	05999	85 Blanket St	Branchville	NJ	05477	1	42	
UPS	Ground	7/5/05	123 Anyroad Ave	Lathum	MA	05999	987 Blomming St	Boston	MA	02199	1	12	
UPS	Ground	7/5/05	123 Anyroad Ave	Lathum	MA	05999	81 Summer St	Boston	MA	02199	1	5	
UPS	Ground	7/5/05	123 Anyroad Ave	Lathum	MA	05999	45 Governors Ave	Medford	MA	02155	1	76	
UPS	Priority	7/5/05	123 Anyroad Ave	Lathum	MA	05999	60 Olympia Rd	Woburn	MA	01801	1	L	